

Exit Readiness Survey

Strategic Guidance • Qualified Introductions • Exceptional Outcomes

Section 1 — Contact & Company Basics

1. Full Name: _____
2. Email Address: _____
3. Phone Number: _____
4. Company Name: _____
5. Company Website: _____
6. Company Headquarters Location: _____

Section 2 — Business Overview

1. Industry: Landscaping / Construction / Facilities / Other _____
2. Business Structure: LLC / S-Corp / C-Corp / Partnership / Other _____
3. Annual Revenue (most recent fiscal year): <\$2M / \$2M–\$5M / \$5M–\$10M / \$10M–\$25M / \$25M+
4. Approximate EBITDA: <\$500K / \$500K–\$1M / \$1M–\$3M / \$3M–\$5M / \$5M+
5. Full-Time Employees: _____

Section 3 — Owner Objectives & Exit Timing

1. Target Exit Timeline: <6 months / 6–12 months / 1–3 years / 3+ years / Unsure
2. Primary Goals (check all that apply): Maximize valuation / Retire / Transition ownership / Partial exit / Other _____
3. Have you spoken with any potential buyers or PE firms already? Yes / No
4. Any key employees or family members involved? Yes / No — If yes, specify:

Section 4 — Preparedness Indicators

1. Do you have audited or reviewed financial statements? Yes / No
2. Do you have a formalized growth strategy or business plan? Yes / No
3. Any customer concentration risks (>40% revenue from top clients)? Yes / No
4. Have you received a recent business valuation? Yes / No — If yes, approximate value:

5. Do you currently work with: CPA / Transaction Attorney / Wealth Manager / Fractional CFO / None

Section 5 — Next Steps

Based on your responses, SEA can help you understand your potential valuation, prepare for a premium exit, and connect with qualified buyers and investors.

■ Yes, I'd like to schedule a complimentary 30-minute consultation

■ Yes, I'd like to receive SEA's Exit Readiness Checklist PDF