



**Strategic Guidance. Qualified Introductions. Exceptional Outcomes.**

---

## About SEA

Strategic Exit Advisors (SEA) is a boutique advisory firm focused on helping founder-led, lower middle-market businesses prepare for and execute successful exits. Through our extensive relationships with private equity firms, family offices, M&A advisors, and strategic buyers, we act as a connector — facilitating introductions that accelerate deal timelines and maximize value for all parties.

---

## Current Focus Sectors

### **Outdoor Services & Environmental Infrastructure**

High-end landscaping, tree care, irrigation, erosion control, and environmental restoration.

### **Specialized Home Services & Construction**

Luxury residential contractors, high-end remodelers, HVAC, plumbing, roofing, pools.

### **Niche Healthcare & Aesthetics**

MedSpa chains, dental groups, veterinary practices, outpatient rehab centers.

### **Waste, Recycling & Green Services**

Recycling processors, composting, environmental compliance, hazardous waste management.

### **Recurring-Revenue B2B Services**

Facility management, specialty staffing, inspection & certification, regulatory compliance.

---

## Ideal Deal Profile

- **Business Type:** Founder- or family-owned, lower middle market
  - **Revenue Range:** \$5M – \$100M
  - **EBITDA Range:** \$1M – \$10M
  - **Transaction Types:** Majority recapitalizations, minority growth equity, strategic acquisitions
-

## How SEA Adds Value

SEA serves as a connector, aligning the right companies with the right capital partners. Our network spans private equity firms, family offices, M&A advisors, and strategic buyers, giving founders access to an efficient, highly targeted deal process.

- Proprietary network of active PE firms and family offices
  - Deep relationships with M&A advisors and bankers
  - Lower middle-market specialization
  - Expertise in consolidating fragmented industries
  - Extensive network of M&A ecosystem professionals specializing in value creation
- 

## Contact

### **Nicholas Lyons**

Managing Partner - Strategic Exit Advisors

Mobile: (949) 226-2530

Email: [nick@strategicexitadvisors.net](mailto:nick@strategicexitadvisors.net)

 [www.strategicexitadvisors.net](http://www.strategicexitadvisors.net)